

# New Student Referral Incentive Program

## New Student Referral Form

Please complete and return this form to:

Our Lady of Fatima School  
Referral Incentive Program 2012-2013  
801 North DuPont Highway  
New Castle, Delaware 19720

Your Name: \_\_\_\_\_  
*First* *Last*

Home Phone: (\_\_\_\_) \_\_\_\_\_ Cell Phone: (\_\_\_\_) \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Our family refers the following prospective family to Our Lady of Fatima School:

Parent Name: (1) \_\_\_\_\_  
*First* *Last*

Parent Name: (2) \_\_\_\_\_  
*First* *Last*

Home Phone: (\_\_\_\_) \_\_\_\_\_ Cell Phone: (\_\_\_\_) \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Student Name: (1) \_\_\_\_\_  
*First* *Last*

Student Name: (2) \_\_\_\_\_  
*First* *Last*

Student Name: (3) \_\_\_\_\_  
*First* *Last*

Student Name: (4) \_\_\_\_\_  
*First* *Last*

**Thank you for your referral to Our Lady of Fatima School!**

.....School Use Only.....

Date Received: \_\_\_\_ / \_\_\_\_ / \_\_\_\_ Time Received: \_\_\_\_ : \_\_\_\_ Contacted: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

# New Student Referral Incentive Program

*Refer a new student to  
Our Lady of Fatima School  
And help*

*Spread the Good News  
of a Catholic Education*



# New Student Referral Incentive Program

## Make your education Pay

Our Lady of Fatima School is pleased to announce our New Student Referral Incentive Program!!

For years, our students and parents have been our best advertisers. They are an invaluable asset who shares positive experiences through simple word of mouth to families, friends, and colleagues.

*With our referral program, we hope to repay YOU for your hard work in referring students to US!*

This is how it works.... We give you \$500 incentive credit towards your tuition for each new family who enrolls in our school program and attends for the entire year with all fees current **and** re-enrolls for the following year! ***If a student enters after the school year begins, you still qualify at a reduced Incentive Rate with a re-enrolling family!! For the full year or half the year – you benefit from your referral....***

As a current Our Lady of Fatima school family, you no doubt are very proud of our school community. We are too - - and we all have so much of which to be proud!!

Please help us share that pride with others. If you know of a prospective family who would benefit from learning more about us, please fill out the enclosed referral form. This is an extremely effective way for us to partner in connecting with prospective families at any time. If your referral family enrolls with us for one full year, re-enrolls for the next school year with all tuition current, you will receive your credit towards your September tuition.

Referral enrollments after the start of the school year will be pro-rated as per enrollment date.

# Description and Procedures

## 2012-2013 School Calendar Year

The **New Student Referral Incentive Program** is for parents or guardians who are paying tuition for students enrolled in Pre-K through grade 8.

The referral program awards a referring Our Lady of Fatima current school family with a \$500 tuition credit for each new FAMILY they refer and enrolls in Our Lady of Fatima School for this year and the following school year. (If a new family has more than one child, the incentive is increased by \$250 for each additional enrolling child in that family).

### **For a current school family (2012-13) to be eligible for the tuition referral credit:**

- The current family refers by filling out and submitting the referral form. Our Lady of Fatima School, upon receipt will contact the prospective family.
- The prospective family must enroll in Our Lady of Fatima and must remain for the school year (2012-13) with all fees current and re-enroll for the following year.

### **Other considerations:**

- Tuition referral credits are non-transferable. Tuition referral credits hold no cash value unless the referring family has their last graduating student in 2013 and all their fees are paid with the referral family re-enrolling for the following school year.
- Tuition referral credits are limited to the earliest referring/enrolled family and cannot be shared with other school families. This will be determined by the earliest date and time the referral is received.
- Tuition referral credit consideration is limited to the referral of new families never before enrolled at Our Lady of Fatima School.
- Tuition referral credits apply only to the tuition obligation in the calendar school year (2013) .
- Our Lady of Fatima School reserves the right to change or discontinue this program at any time.

*Referring families will be notified by the Administration Office of their incentive awards, as soon as all requirements have been met.*

<b><u>Enrollment Date</u></b>		<b><u>Additional Student</u></b>	
August, 2012	\$500 incentive credit	Add	\$250
September 15, 2012	\$450 incentive credit		\$225
October 15, 2012	\$400 incentive credit		\$200
November, 2012	\$350 incentive credit		\$175
December, 2012	\$300 incentive credit		\$150
January, 2013	\$250 incentive credit		\$125
February, 2013	\$200 incentive credit		\$100
March, 2013	\$150 incentive credit		\$ 75
April, 2013	\$100 incentive credit		\$ 50
May, 2013	\$50 incentive credit		\$ 25